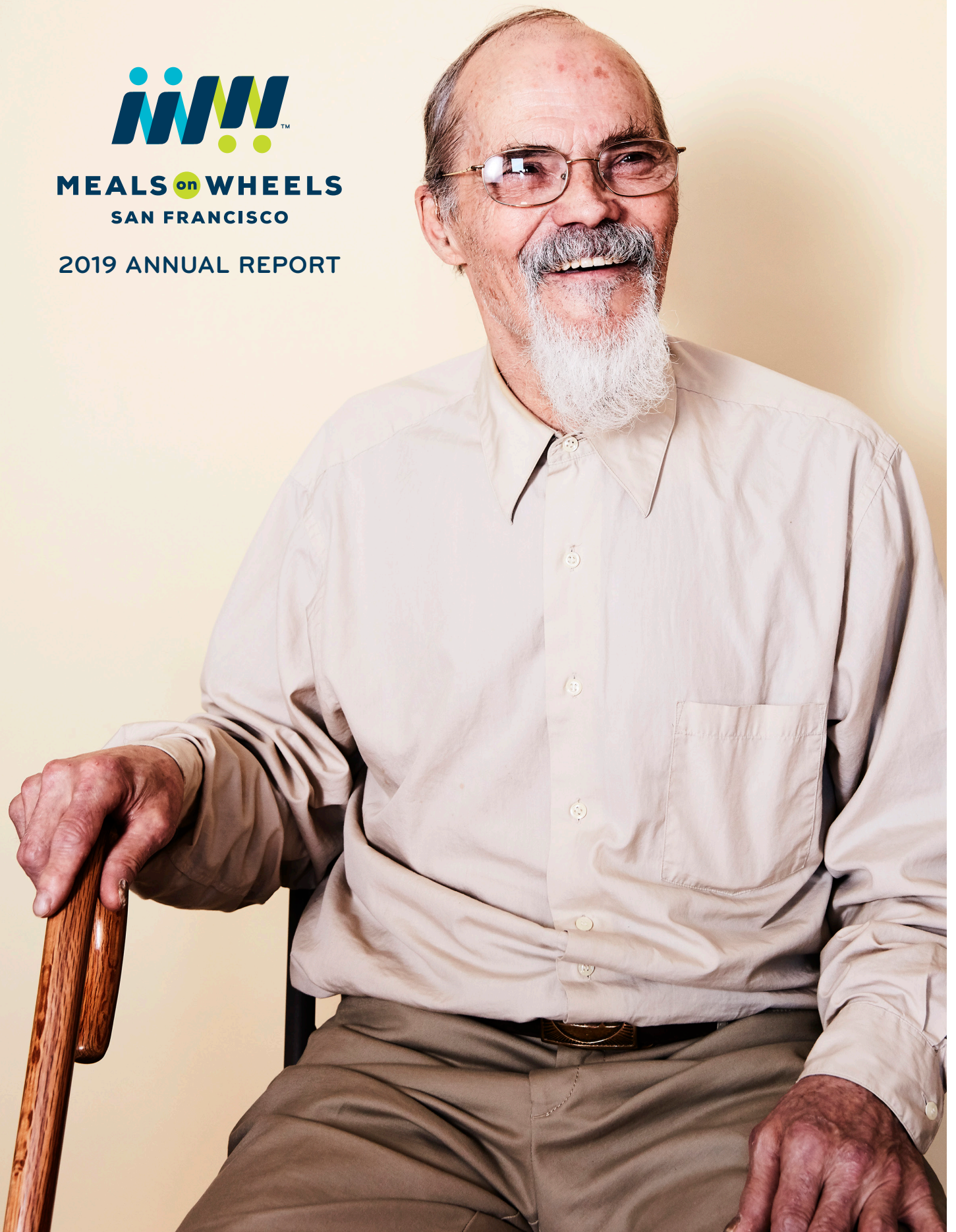




MEALS on WHEELS
SAN FRANCISCO

2019 ANNUAL REPORT



The year 2019 can, by all accounts, be considered the year that **Meals on Wheels San Francisco** began a pivotal and monumental phase of transformation in order to serve the growing aging population in the city with what they need most — nourishing meals and someone who will check on their well-being regularly so that they can live with peace and dignity in their homes.

In 2019, we delivered **more than 2.2 million meals** to homebound seniors and adults with disabilities, increasing our ability to impact the lives of thousands of people who are food insecure, facing isolation and loneliness, and have limited incomes.

Our **Home-Delivered Groceries** program, in partnership with the SF-Marin Food Bank, grew by 70% in 2019, now serving nearly 500 older adults each week. We also continued producing and delivering meals to the city's Homeless Navigation Centers, averaging approximately 16,000 nutritious meals delivered to formerly homeless individuals and families each month.

While we were busy serving up meals, we began setting the stage for the future. During the summer, **we began construction** on what will become one of the largest **state-of-the-art industrial kitchen and food production facilities** of its kind on the West Coast. This kitchen is truly needed as we have well-exceeded the meal production capacity of our current kitchen space and that is limiting our ability to accept more clients who are in need of meals.. The new kitchen, which will open at the end of 2020, will effectively increase that capacity to 20,000+ meals a day (currently 8,000) and it will allow us the ability to make smart enhancements to our meal programs that allow us to serve more people.

During 2019, we made major infrastructure changes to our existing kitchen operations in order to grow for the future. This included ending our contract with an outside staffing company that has been running kitchen operations for the past 20 years and instead, moving to a self-operating model with our own staff. Operating our own kitchen allows us the flexibility to create tailored meals, improve the quality, choice, and packaging of food, and prepares us as we transition into our new state-of-the-art kitchen. We are also thrilled to provide a living wage, and benefited jobs to formerly contracted kitchen staff.

In 2020, **we celebrate 50 years of service to the community of homebound seniors.** We look forward to beginning a new chapter in our history with the opening of the new kitchen and the knowledge that we'll be able to serve many more people in need for decades to come.

With gratitude,



Ashley C. McCumber
CEO and Executive Director



After her husband died, Judy was alone living on the streets. Today, she's living in a new apartment, and relies on Meals on Wheels to help her stay nourished and healthy.

WATCH JUDY'S STORY [HERE](#)



2019 MEALS ON WHEELS SAN FRANCISCO — HELPING SENIORS ONE MEAL AND WELLNESS CHECK AT A TIME



2.2 MILLION



**MEALS
DELIVERED**



4,300
CLIENTS SERVED



5,473
Wellness and
safety checks

1,513

Number of new
Meals on Wheels
recipients



26,483

Number of volunteer hours
for all MOWSF programs



453

Number of individuals
receiving Home-Delivered
Groceries



197,000

meals delivered to Navigation
Centers in San Francisco
(an increase of **30%** from previous year)

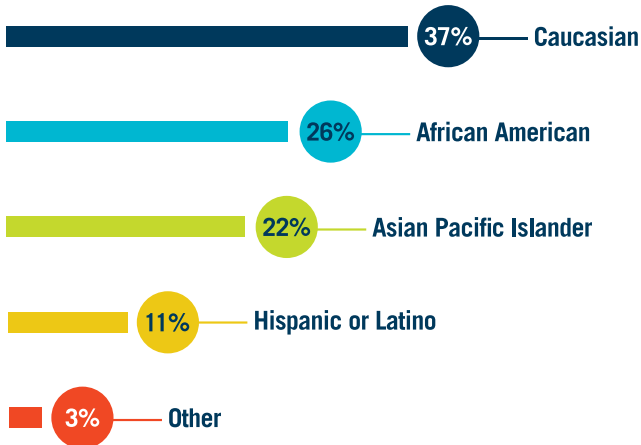
WHO ARE OUR CLIENTS?

GENDER

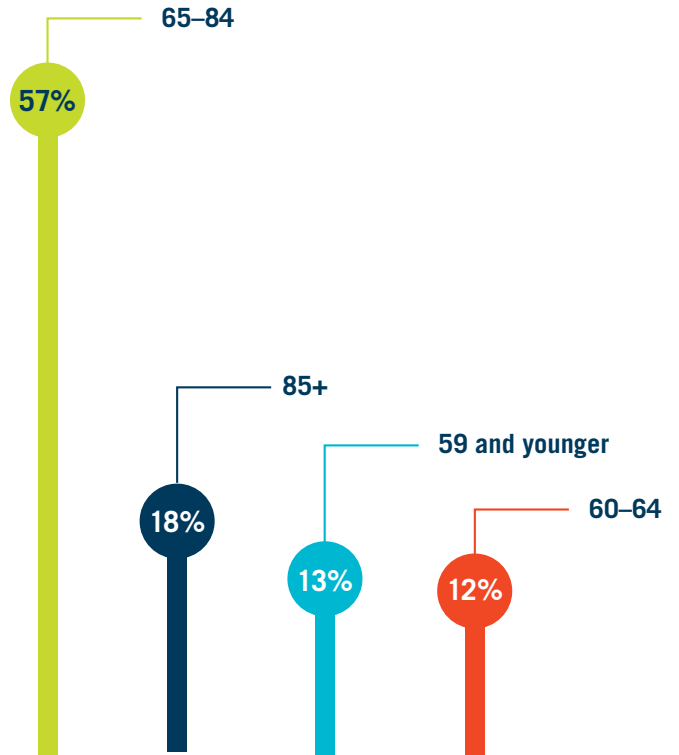


54% MALE
43% FEMALE
3% TRANSGENDER

ETHNICITY



AGE RANGES

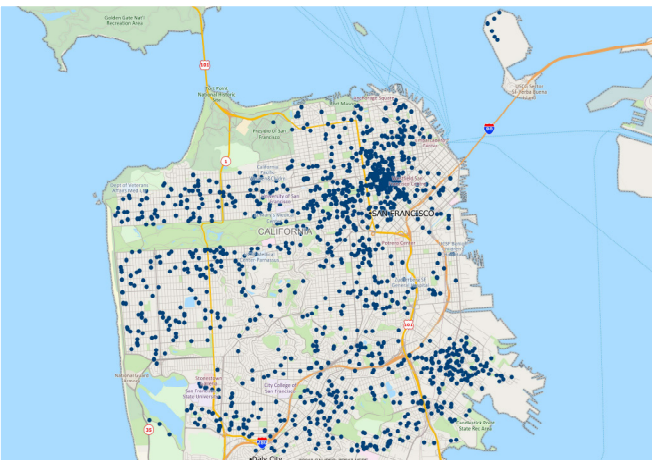


70% of the seniors we serve in San Francisco live alone



73% of the seniors we serve in San Francisco live on less than \$1,000 a month

WHERE DO OUR CLIENTS LIVE?



Tenderloin = 24%
South of Market, Civic Center = 19%
Richmond, Sunset, Forest Hill = 14%
Bayview Hunters Point, Visitacion Valley, Potrero Hill = 12%
Pacific Heights, Western Addition = 10%
Mission, Upper Market = 9%
Chinatown, North Beach, Russian Hill, Nob Hill = 7%
Excelsior, Ingleside = 5%

NEW MEALS ON WHEELS SF KITCHEN AND FOOD PRODUCTION FACILITY SCHEDULED TO OPEN IN OCTOBER 2020

The groundbreaking and dedication for Meals on Wheels San Francisco's new kitchen and food production facility on July 25, 2019, served as the official "kick-off" for construction and the beginning of the public phase of the 50th Anniversary Capital Campaign. The new kitchen will feature state-of-the-art food production and packaging equipment that will enable staff to produce 20,000+ meals a day, a significant increase over the 8,000 meals produced prior, and a much-

needed advancement in order to meet the growing food insecurity needs of an aging population in San Francisco.

To date (as of June 2020) nearly 91 percent of the funds have been raised to complete the \$41 million project. The new kitchen is expected to be open by September 2020.

Learn more about the kitchen and how you can get involved, at: MOWSF.org/new-kitchen



Pictured left to right: José Allen, SF Mayor London Breed, Russ Flynn, Ashley McCumber



Ashley McCumber, José Allen, and Mark Petersen at topping off ceremony for new Meals on Wheels SF kitchen and food production facility March 9, 2020.



Signatures from supporters adorn an internal beam of the new Meals on Wheels kitchen and food production facility.

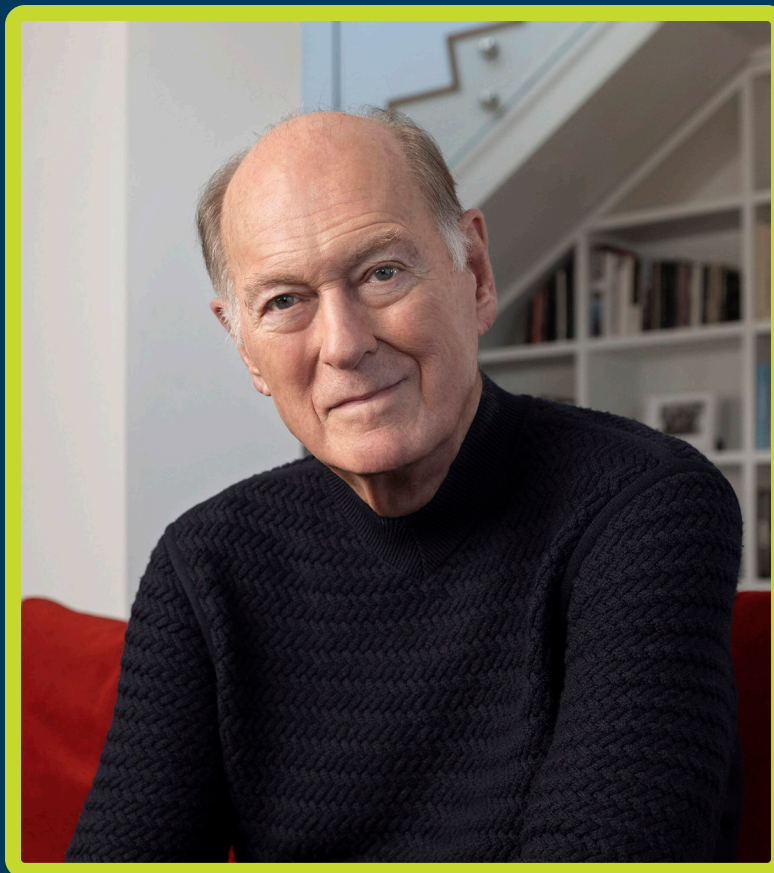


Walls begin to go up January 2020.



New Meals on Wheels kitchen and food production facility construction progress May 28, 2020.

IN MEMORIUM



Russ Flynn was a champion of Meals on Wheels San Francisco for more than 30 years, helping the organization grow its operations, and in particular, raise the needed funding to begin the construction of MOWSF's new Kitchen and Food Production Facility which is scheduled to be open at the end of this year. At our ground breaking dedication in July 2019, he spoke passionately about the need for support to build the new kitchen facility in order for MOWSF to continue serving the growing aging adult community in the city.

"Every day, through home-delivered meals, safety checks, and our other services, Meals on Wheels makes it possible for thousands of seniors in San Francisco to age in their own homes with dignity and independence. We owe it to our older neighbors to invest in their well-being, and ensure Meals on Wheels will be there for them when they need it most." — Russ Flynn

As the owner of Flynn Investments, an organization that operates residential and retail units in the greater Bay Area, Russ Flynn knew the importance of helping citizens — young and old alike, feel safe and secure, and to have a roof over their heads. We are saddened by this loss to our Meals on Wheels San Francisco family.

To continue the passion that Russ Flynn had for the Meals on Wheels mission, his family would like to carry on his vision to see through the completion of the construction and opening of the new MOWSF Kitchen and Food Production Facility. Donations made in his memory will be dedicated to completing the project.

Learn more at: mowsf.salsalabs.org/russflynn/index.html

We gratefully thank the following supporters for their commitments to the 50th Anniversary Capital Campaign which were received between July 1, 2017 and July 10, 2020.

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FINANCIAL SNAPSHOT

For fiscal year ended June 30, 2019

Statement of Financial Position

ASSETS

CURRENT ASSETS	FY 17-18	FY 18-19
Cash and Cash Equivalents	\$2,004,547	\$1,867,399
Contracts Receivable	1,285,451	1,174,422
Pledges Receivable	636,220	3,786,032
Prepaid Expenses	89,716	109,538
TOTAL CURRENT ASSETS	\$4,015,934	\$6,937,391
PROPERTY AND EQUIPMENT, NET	\$7,743,877	\$10,926,697
OTHER ASSETS		
Restricted Cash for Investment in Property and Equipment	4,550,006	7,704,760
Investments in Marketable Securities	3,616,300	3,642,253
Deposits and other assets	91,542	77,232
Pledges Receivable, Capital Campaign, net	8,102,052	4,847,176
TOTAL OTHER ASSETS	\$16,359,900	\$16,271,421
TOTAL ASSETS	\$28,119,711	\$34,171,509

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES	FY 17-18	FY 18-19
Accounts Payable	\$1,315,293	\$ —
Accrued expenses		
Notes Payable, Net of Debt Issuance Costs	634,512	1,765,530
TOTAL CURRENT LIABILITIES	\$1,949,805	\$1,765,530
Note payable, net of debt discount	\$3,348,913	\$3,356,317
TOTAL LIABILITIES	\$5,298,718	\$5,121,847
NET ASSETS		
Unrestricted	7,187,270	8,162,824
Temporary Restricted	15,633,723	20,886,838
TOTAL NET ASSETS	\$22,820,993	\$29,049,662
TOTAL LIABILITIES AND NET ASSETS	\$28,119,711	\$34,171,509

Assets and liabilities include Capital Campaign gifts and project expenditures

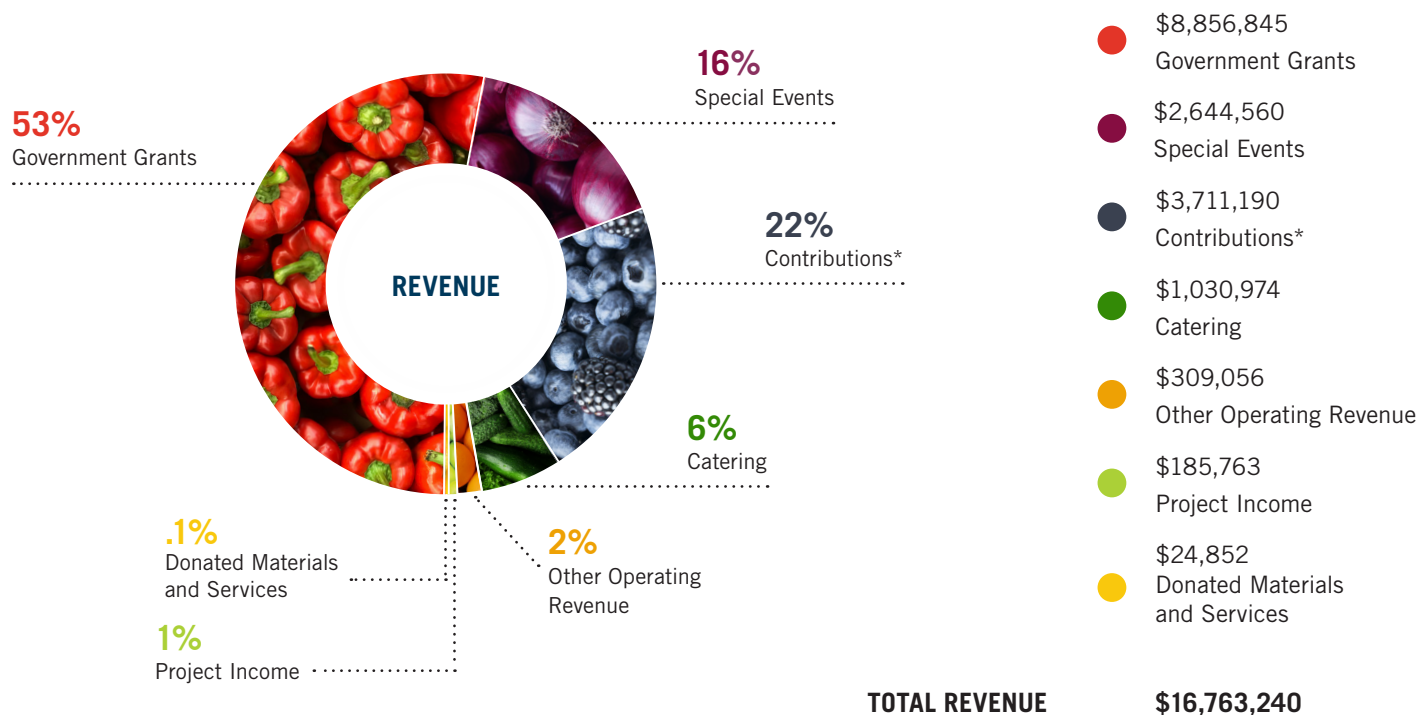
The financial information as of and for the year ended June 30, 2019, has been derived from the Meals on Wheels San Francisco, Inc.'s 2019 financial statements audited by BPM LLP, independent auditors. Contact the organization's office for copies of the complete audited financial statements.

FINANCIAL SNAPSHOT

For fiscal year ended June 30, 2019

Statement of Activities

REVENUE AND SUPPORT — OPERATIONS



*Includes unrestricted and restricted funds.

EXPENDITURES — OPERATIONS

